

## **FOREWORD**

### **THIS REPORT COVERS THE EVALUATION BY THE TECHNICAL EVALUATION BOARD (TEB) FOR**

#### **GSA Project Management Support Services BPA**

## **AWARD**

Distribution is made on a need-to-know basis. This material is Source Selection Sensitive and is to be used for "OFFICIAL USE ONLY." If sent by mail, the report must be sealed in an envelope addressed to the proper person with the notation on the envelope as follows:

**TO BE OPENED ONLY BY ADDRESSEE**

### **TEB REPORT**

This report is submitted by:

**(b) (6)**

Will Johnson, Chairperson & Evaluator  
General Services Administration

\_\_\_\_\_  
Date

**(b) (6)**

Liesl Heeter, Evaluator  
General Services Administration

\_\_\_\_\_  
Date

**(b) (6)**

Michael Lowell, Evaluator  
General Services Administration

\_\_\_\_\_  
Date

## A. PROPOSAL EVALUATION

The initial RFQ for the GSA Project Management (PM) Support BPA was issued on July 2, 2018 under GSA Advantage eBuy, RFQ1300451 to all small business GSA Schedule 70 vendors, under NAICS 541519.

Between July 2, 2018 and the submission of quotes on August 1, 2018 the Government received clarifying questions from offerors amending the Request for Quotation, and one amendment was issued. Responses to the amendments were shared with all offerors on July 24, 2018. Evaluation of offerors used the amendments resulting from clarifying questions equally on all reviews.

We received sixty-three (63) quotes. The technical quotes were due on Thursday, June 22, 2017. Fifty-five (55) quotes were received and considered responsive. The remaining eight offerors (b) (5) were considered non-responsive as they did not adhere to the solicitation terms and conditions.

The Technical Evaluation Board (TEB) completed their evaluation of the fifty-five (55) written quotes and the consolidated TEB Report on December 18, 2018. The evaluation of each offeror's quote was independently assessed.

BPA evaluations were conducted using two factors – Technical and Price. In the evaluation, technical factors when combined are significantly more important than price. The following factors were included in the Technical evaluation: Technical Understanding, Management Plan and Past Performance.

In evaluating the technical quotes, evaluation factor 1 is significantly more important than factors 2 and 3. Evaluation factor 2 is slightly more important than evaluation factor 3. Percentages applied are:

1. Technical Understanding = 50%
2. Management Plan = 30%
3. Past Performance = 20%

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5)

### **Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

**Strengths:** (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)



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**Deficiencies:**

(b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

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Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5)

Strengths: (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block containing multiple paragraphs of strengths]

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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[Redacted text block containing multiple paragraphs of weaknesses]

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

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**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

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**Deficiencies:**

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**Risks:** (b) (5)

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**Factor 3: Past Performance**

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(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

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**Strengths:**

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Deficiencies: (b) (5)

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Risks: (b) (5)

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**Risks:** (b) (5)

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**Factor 1: Technical Understanding**  
(Technical Proposal Consensus Score: (b) (5) )

**Strengths:**

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**Weaknesses:** If it is a significant weakness, it indicates with an (S).

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Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5)

Strengths: (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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Deficiencies: (b) (5)

Risks: (b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5)

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(Technical Proposal Consensus Score: (b) (5)

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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**Weaknesses:** If it is a significant weakness, indicate with an (S).

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**Deficiencies:** (b) (5)

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**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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**Deficiencies:**

(b) (5)

**Risks:** (b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5))

(Technical Proposal Consensus Score: (b) (5))

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Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

p. 19) Offeror's Quality Control Plan did not address the minimum requirements.

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

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Deficiencies: (b) (5)

Risks: (b) (5)

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(b) (5) (b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5) )

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5) )

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: Satisfactory)

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: **Satisfactory**)

**Strengths:**

(b) (5)

[Redacted]

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risks: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, it indicates with an (S).

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:** (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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**Weaknesses:** If it is a significant weakness, indicate with an (S).

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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**Weaknesses:** If it is a significant weakness, indicate with an (S).

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Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5)

Risks: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

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**Weaknesses:**

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**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:**

(b) (5)

**Risk: High**

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

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**Deficiencies:**

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Risk: (b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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**Weaknesses:**

• (b) (5)

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Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

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determine whether the three (3) past performance references are similar in size and scope.

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: U (b) (5)

**Strengths:**

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**Weaknesses:**

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Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

Strengths: (b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

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**Weaknesses:**

(b) (5)

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Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

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Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

Strengths:

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Weaknesses:

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(b) (5) [REDACTED] (b) (5)

Deficiencies: (b) (5) (b) (5)

Risk: (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**  
(Technical Proposal Consensus Score: (b) (5)

**Strengths:**

(b) (5) [REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5) [REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

**Deficiencies:**  
(b) (5) [REDACTED]

**Risks:** (b) (5)

**Factor 2: Management Plan**  
(Management Plan Consensus Score: (b) (5)

**Strengths:**

(b) (5) [REDACTED]

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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[Redacted]

**Deficiencies:**

(b) (5)

[Redacted]

**Risks:**

(b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

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**Weaknesses:** If it is a significant weakness, indicate with an (S).

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5)

Strengths: (b) (5)

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Deficiencies: (b) (5)

Risks: (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

**Strengths:**

(b) (5)

(b) (5) [Redacted text block]

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5) [Redacted text block]

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(b) (5) [Redacted text block]

**Deficiencies:** (b) (5)

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**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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**Deficiencies:** (b) (5)

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**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:**



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Risks: (b) (5)

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**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5) )

**Strengths:**

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**Weaknesses:** If it is a significant weakness, indicate with an (S).

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**  
(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

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**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

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**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

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**Deficiencies:** (b) (5)

**Risks:** (b) (5)

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**Factor 1: Technical Understanding**

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**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

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(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

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Deficiencies: (b) (5) ed

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score (b) (5)

Strengths:

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5)

Strengths: (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5))

### **Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)  
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### Weaknesses:

(b) (5) [REDACTED]

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5) ding, Monitoring, and Control (BMC) systems and Smart Building technologies.

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

**Strengths:**

(b) (5)

(b) (5)

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5) .

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5).

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5)

Strengths: (b) (5)

Weaknesses:

(b) (5)

Deficiencies:

(b) (5)

Risk: (b) (5)

---

(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

Strengths:

(b) (5)

Weaknesses:

(b) (5)



(b) (5)

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:** (b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5)

Strengths: (b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

Strengths:

(b) (5)

Weaknesses:

(b) (5)

(b) (5)

(b) (5) [REDACTED]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

## **Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:** (b) (5)

[illegible]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:** (b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

[Redacted]

Weaknesses:

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

[Redacted text block]

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

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Weaknesses:

(b) (5)

[Redacted text block]

Deficiencies: (b) (5).

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)



(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5) )

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5) )

Strengths:

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)<sup>(S)</sup>

(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

**Deficiencies:** None noted.

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:** (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

**Deficiencies:**

(b) (5)

**Risks: High**

(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted]

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:**

(b) (5)

**Risks: High**

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 2: Management Plan**  
(Technical Proposal Consensus Score: (b) (5))

Strengths:

(b) (5)

[Redacted]

Weaknesses: If it is a significant weakness, indicate with an (S).

(b) (5)

[Redacted]

Deficiencies: None noted

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risks: Moderate**

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)  
provides an informative overview of the SCRUM Framework they use.

- (b) (5)



(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Task Area 4.

- Offeror failed to mention several data integration requirements.

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:**

(b) (5)

**Risks:** (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block]

(b) (5)

(b) (5)

[Redacted text block]

**Weaknesses:**

(b) (5)

[Redacted text block]

(b) (5)

(b) (5)

[Redacted text block]

**Deficiencies:**

(b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:** (b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:**

- (b) (5) [REDACTED]

Risk: (b) (5) [REDACTED]

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(b) (5) [REDACTED]  
(Overall Proposal Consensus after scoring of each factor: (b) (5) [REDACTED])

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5) [REDACTED])

**Strengths:**

(b) (5) [REDACTED]

**Weaknesses:**

(b) (5) [REDACTED]

**Deficiencies:** (b) (5) [REDACTED]

Risk: (b) (5) [REDACTED]

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5) [REDACTED])

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))



**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

- (b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

- (b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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**Offeror 44: TCG, Inc.**

(Overall Proposal Consensus after scoring of each factor: **Good**)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: **Good**)

**Strengths:**

- (TCG, p ii) TCG is a CMMI Level 3 and ISO 9001:2015 certified firm.
- (TCG, B1, p 1) Offeror has an understanding of the requirements.
- TCG provided a detailed, comprehensive summary of their Project Management process, with a notable focus upon stakeholder communication and feedback as well as BMC and Smart Building controls.
- (TCG, pp 6-7) Offeror exhibits a deep understanding of Agile and organizational challenges related to the methodology, evincing a solid “Agile mindset” recognizing the need to coordinate with multiple stakeholders.
- (TCG p 8) Offeror effectively shows how Agile and process maturity can lead to improved outcomes.
- TCG provided a detailed, comprehensive summary of their Technology Assessment process, for example, their 3 improvement scenarios, which notably included an “as is improvement” alternative.
- (TCG, p 8-10) Offeror provides a robust analytical approach to comparing technologies and recommending an outcome. Offeror demonstrates a keen understanding of varying technologies.
- (TCG, pp 11-12) Offeror provides the benefit to the government of not only including technical aspects in their evaluation but extending the evaluation logically to SLAs and other factors.
- (p 12) TCG will support data governance models with a robust approach.
- Offeror presents a Good approach to supporting contract procurement and also shows approach to working with budgets and data calls and other non-contractual acquisition requirements.
- (TCG, p 15) Offeror will provide ancillary services such as architecture planning and support, risk management, and alternatives and feasibility studies, to help produce high quality projects and operations.

**Weaknesses:**

- Offeror’s technical approach for Requirements Analysis is an overview of gathering requirements without much detail.
- No tools are discussed nor the use of a Requirements Traceability Matrix (RTM) and a Requirements Review Board (RRB).
- Offeror did not fully address Task Area 2.
- Offeror does not address the existing waterfall methodologies used in some applications.

**Deficiencies:** None noted.

**Risk:** Low

## **Factor 2: Management Plan**

(Management Plan Consensus Score: **Good**)

### **Strengths:**

- (TCG, p 25) Two candidate resumes (SME and PM II) exceed the minimum qualifications.
- (section B.2.1) Offeror has a referral program through which their employees recommended 39% of TCG's new hires; a testament to the employees' high moral and satisfaction.
- (TCG, p 17) Offeror has been recognized by the Washington Post as a "Top Workplace" and are a certified "Great Place to Work" by Fortune magazine.
- (TCG, p 18) Offeror's annual training plan exceeds the Government's annual training requirement.
- Offeror presents a comprehensive Quality Control Program that presents detailed corrective actions and documenting of these along with a description of follow-up procedures to ensure that deficiencies are corrected.
- (TCG, p 22) Offeror provides a clear outline of inspections, protocols and frequency, including unscheduled quality activities.
- (TCG, p 24) Offeror provides a clear identification and documentation of defects and issues, along with planned resolution times and steps to mitigate and prevent. TCG also tags specific job titles with responsibilities to address the identification and mitigation steps.
- (TCG, p 19) Proposed quality manager has GSA and PBS experience.
- (TCG, B.2.4.1, p 21), Offeror relies on best practices that combine Agile, PMBoK, CMMI, and ISO into a coherent, comprehensive management process.

### **Weaknesses:**

- Proposed Business Analyst lacks experience with Earned Value Management (EVM)(SOW section 7.2).

**Deficiencies:** None noted.

**Risk:** Low

## **Factor 3: Past Performance**

(Past Performance Consensus Score: **Satisfactory**)

### **Strengths:**

- All 3 TCG past performance contracts exceed minimum dollar value.
- All past performance references collectively addressed Task Areas 1-9.
- (TSG, p 4. TA 4) Offeror introduced Agile into the task in a productive fashion.

### **Weaknesses:**

- Offeror's Past Performances do not demonstrate experience with Building, Monitoring, and Control (BMC) systems and Smart Building technologies.

- Past Performance for USDA does not show experience with budget related activities.
- (TCG, p 27) Offeror's past performance references is not similar in scope to the SOW requirements.

**Deficiencies: None noted**

**Risk: Moderate**

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)

T

**Weaknesses:**

(b) (5)

(b) (5)

GSA's requirements.

- (b) (5)

(b) (5)

[REDACTED]

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5) )

**Strengths:**

- (b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5) )

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5) )

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)



(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**  
(Past Performance Consensus Score: (b) (5))

**Strengths:** None noted

**Weaknesses:**

(b) (5)

**Deficiencies:**

(b) (5)

**Risk:** (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**  
(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

Strengths: (b) (5)

Weaknesses:

- (b) (5)

Deficiencies:

- (b) (5)

Risk: (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

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(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block containing multiple lines of information under Strengths]

**Weaknesses:**

(b) (5)

[Redacted text block containing multiple lines of information under Weaknesses]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block containing multiple lines of information under Strengths]

**Weaknesses:**

(b) (5)

[Redacted text block containing multiple lines of information under Weaknesses]

Deficiencies: (b) (5)

Risk: (b) (5)

(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5) )

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)



(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:**

- (b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

- (b) (5)

(b) (5)

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

Strengths:

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

Strengths: (b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5)

Risks: (b) (5)

(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5) )

Strengths:

(b) (5)

Weaknesses: If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

Deficiencies: (b) (5)

Risks: (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

Strengths:

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

Deficiencies: (b) (5) .

Risks: (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

Strengths:

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:**

(b) (5)

**Risks:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

- (b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 2: Management Plan**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

**Factor 3: Past Performance**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:** If it is a significant weakness, indicate with an (S).

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risks:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5) )

**Factor 1: Technical Understanding**  
(Technical Proposal Consensus Score: (b) (5) )

**Strengths:**

(b) (5)

(b) (5)

**Weaknesses:**



(b) (5)

[Redacted text block]

- (b) (5)
- [Redacted text block]

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block]

(b) (5)

**Weaknesses:**

(b) (5)

[Redacted text block]

(b) (5)

**Deficiencies:**

(b) (5) (b) (5)

**Risk:** (b) (5)

**Rating:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

(b) (5)  
(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block]

**Weaknesses:**

(b) (5)

[Redacted text block]

(b) (5)

[Redacted text block]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted text block]

**Weaknesses:**

(b) (5)

[Redacted text block]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:** (b) (5)

**Weaknesses:**

(b) (5)

[Redacted text block]

(b) (5)

[Redacted text block]

**Deficiencies:**

(b) (5)

Risk: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

Strengths:

- (b) (5)

Weaknesses:

(b) (5)

[Redacted]

Deficiencies: (b) (5)

Risk: (b) (5)

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(b) (5)

(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

[Redacted]

(b) (5)

[Redacted]

**Weaknesses:**

(b) (5)

[Redacted]

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

Strengths: (b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

Strengths: (b) (5)

Weaknesses:

(b) (5)



(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**  
(Technical Proposal Consensus Score: (b) (5)

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 2: Management Plan**  
(Management Plan Consensus Score: (b) (5)

Strengths:

•(b) (5)

[Redacted]

**Weaknesses:**

(b) (5)

[Redacted]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5)

**Strengths:**

(b) (5)

[Redacted]

**Weaknesses:**

(b) (5)

[Redacted]

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

(b) (5)

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(Overall Proposal Consensus after scoring of each factor: (b) (5)

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5)

**Strengths:**

- (b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

**Deficiencies:** None noted.

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

Strengths:

(b) (5)

Weaknesses:

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)h

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

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(b) (5)  
(Overall Proposal Consensus after scoring of each factor: (b) (5))

**Factor 1: Technical Understanding**

(Technical Proposal Consensus Score: (b) (5))

**Strengths:**

- (b) (5)

**Weaknesses:**

(b) (5)

(b) (5)

(b) (5)

- (b) (5)

**Deficiencies:** (b) (5)

**Risk:** (b) (5)

**Factor 2: Management Plan**

(Management Plan Consensus Score: (b) (5))

**Strengths:**

• (b) (5)

**Weaknesses:**

(b) (5)

**Deficiencies:**

**Risk:** (b) (5)

**Factor 3: Past Performance**

(Past Performance Consensus Score: (b) (5))

**Strengths:**

(b) (5)

**Weaknesses:**

(b) (5)



(b) (5)

[Redacted]

[Redacted]

[Redacted]

[Redacted]

(b) (5)

(b) (5)

Deficiencies: (b) (5)

Risk: (b) (5)


## OVERALL RANKING AND RECOMMENDATION FOR AWARD

Based on the detailed analysis and evaluation of the 55 technical quotes submitted in response to the RFQ, the Technical Evaluation Board recommends the following (b) (5) offerors for award:

(b) (5)




(b) (5)



TCG, Inc., Offeror #44, was chosen because they demonstrated a highly detailed and comprehensive summary of their project management process, with a notable focus upon stakeholder communication and feedback. The Offeror demonstrated a good understanding of BMC and Smart Building controls. TCG shows experience with Agile methodologies, and the Offeror presented a comprehensive Quality Control Program incorporating suggestions and corrective actions. TCG provided a detailed, comprehensive summary of their Technology Assessment process. The Offeror provided a robust analytical approach to comparing technologies and recommending outcomes. TCG demonstrated a keen understanding of varying technologies. The Offeror also presented a good approach to supporting contract procurements and working with budgets, data calls, along with other non-contractual acquisition requirements. No significant weaknesses and no deficiencies were noted.

(b) (5)



Based on the detailed analysis and evaluation of the 55 technical quotes submitted in response to the RFQ, the Technical Evaluation Board has made the following recommended ranking of the Offerors based upon consensus of each individual evaluator's rating:

[illegible]

[illegible]